



“SafeCom’s server is the most robust software on the market”



vodafone

“SafeCom’s scalability is market leader”

**Imperial College
London**

“SafeCom is the most open system, on the market ... through its integration of APIs”



“We reduced costs by 23% by eliminating escalating maintenance, support and toner cartridge costs”



“Our print budget is on target to reduce by 36%, money that can be spent on frontline services for the citizens of LCC instead”

Working with the major printer vendors SafeCom develops, produces and markets a comprehensive, integrated suite of solutions to manage and control today’s mission-critical print, copy, scan and fax environments. Please go to www.safecom.eu to learn more

Smart Printing™ Facts

A major European manufacturing company cut their printing costs by 23% during the first year with SafeCom Smart Printing™ installed on their systems.

The company reduced the number of printed pages per year by 3 million sheets, saving 106.000 Euros.

Their printer fleet was consolidated from 400 printers to 132, providing added savings per year of over 241.000 Euros in maintenance, toner and service costs.



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SafeCom Smart Printing™

- Central administration and cost control



Companies worry about print costs and security

Printing was once considered a peripheral activity in many businesses. But today financial and IT managers know they must consolidate, standardize, and control their printing operations in order to reduce costs and simplify working patterns. In addition, their employees must be able to print safely anytime, anywhere at any printer of their choice.

SafeCom Smart Printing™ meets these demands, with immediate results in savings of 40% or more based on:

- **Print infrastructure consolidation**
- **Reduction in consumable usage**
- **Efficient IT management**
- **Accurate cost allocation**
- **Device and output protection**

Optimize print services - save 40% or more

SafeCom Smart Printing™ is the secure printing and document accounting solution most companies need to control and optimize their print environment.

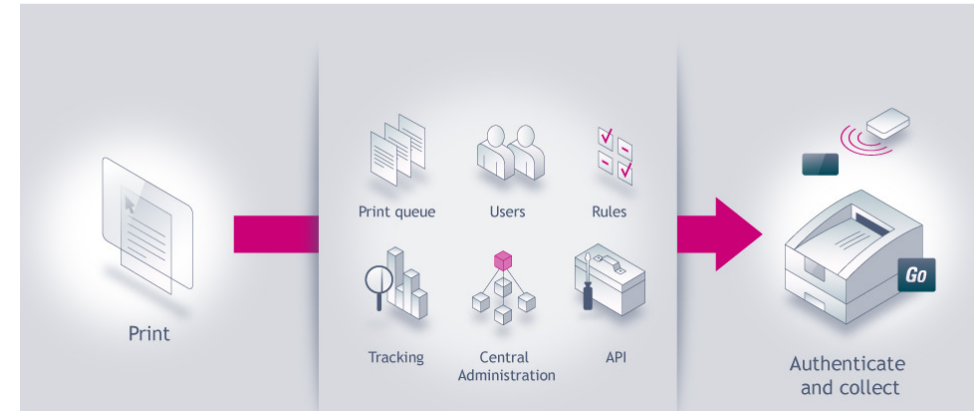
Any SafeCom enabled printer combined with a SafeCom Server and SafeCom Authentication Device (card reader) provides:

1. **Central Administration** of users and devices to optimize operations
2. **Document Accounting** of all print, copy, fax, e-mail and scan activities
3. **Secure Pull Printing** of all documents to ensure confidentiality
4. **Policy Enforcement** motivates changes in user behaviour to reduce waste



Nestlé Group Italy wanted to consolidate its printing and imaging environment to lower costs, simplify management, improve support, reduce consumable usage and introduce confidential printing.

"Not only have we reduced costs by 23 per cent, we have also lowered paper consumption by 20 per cent"



SafeCom Secure Pull Printing enables the central management and control of all print, copy, scan, fax and e-mail activities. Users send their print and then log in at any company MFP or printer to retrieve it.

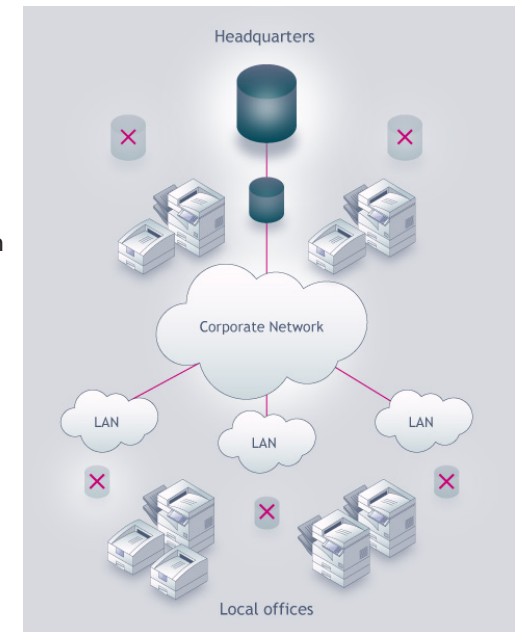
Reduce number of print servers - save 80% or more

Consolidation of your printer fleet is one thing. But have you ever considered the number of print servers installed in your network?

One company reduced the number of print servers from 45 to 4, and gained savings of over 80% through reductions in server maintenance and support costs (Gartner Group says costs are 5,000 Euro per year per server).

Add remote offices to your print management system

In many companies network bandwidth is a barrier to the central administration and control of printers in remote offices. SafeCom Branch Office functionality minimizes the need for network bandwidth locally, since only control data travel over the corporate network.



SafeCom Branch Office functionality helps companies minimize the number of print servers and network capacity, ensuring that remote offices can also be included in the company's central print management system.